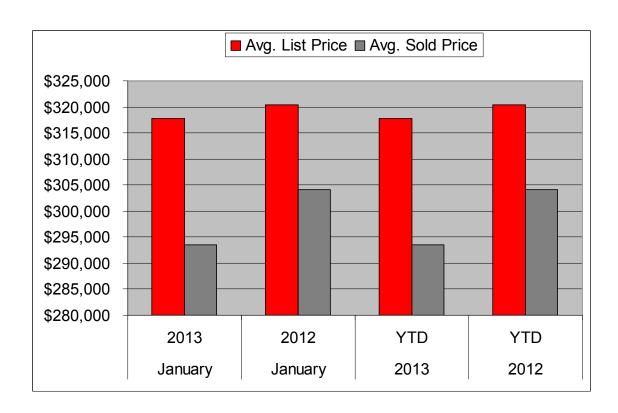


Marketing Connecticut Real Estate at the Highest Level

## **Bethel, CT Home Sales Report January 2013**

| Single Family     | January   | January      | 2013      | 2012         | % Chg | % Chg |
|-------------------|-----------|--------------|-----------|--------------|-------|-------|
|                   | 2013      | 2012         | YTD       | YTD          | TY/LY | YTD   |
| Avg. List Price   | \$317,792 | \$320,373    | \$317,792 | \$320,373    | -1%   | -1%   |
| Avg. Sold Price   | \$293,581 | \$304,150    | \$293,581 | \$304,150    | -3%   | -3%   |
| % Sale/List Ratio | 92%       | 95%          | 92%       | 95%          |       |       |
| # Sold            | 5         | 12           | 5         | 12           | -58%  | -58%  |
| Sold Median       | \$300,000 | \$255,500.00 | \$300,000 | \$255,500.00 | 17%   | 17%   |



| Street_No | Street       | Total Rms | Bedrooms | Baths | List price |            | Close price |            | ST%  |
|-----------|--------------|-----------|----------|-------|------------|------------|-------------|------------|------|
| 89        | Payne        | 5         | 2        | 1     | \$         | 171,000.00 | \$          | 107,000.00 | 63%  |
| 15        | Meckauer     | 7         | 3        | 3     | \$         | 275,000.00 | \$          | 255,000.00 | 93%  |
| 10        | Quaker Ridge | 8         | 4        | 3     | \$         | 329,000.00 | \$          | 300,000.00 | 91%  |
| 36        | Shelley      | 8         | 3        | 3     | \$         | 349,999.00 | \$          | 339,000.00 | 97%  |
| 3         | Hopkins      | 8         | 3        | 4     | \$         | 463,963.00 | \$          | 466,907.00 | 101% |