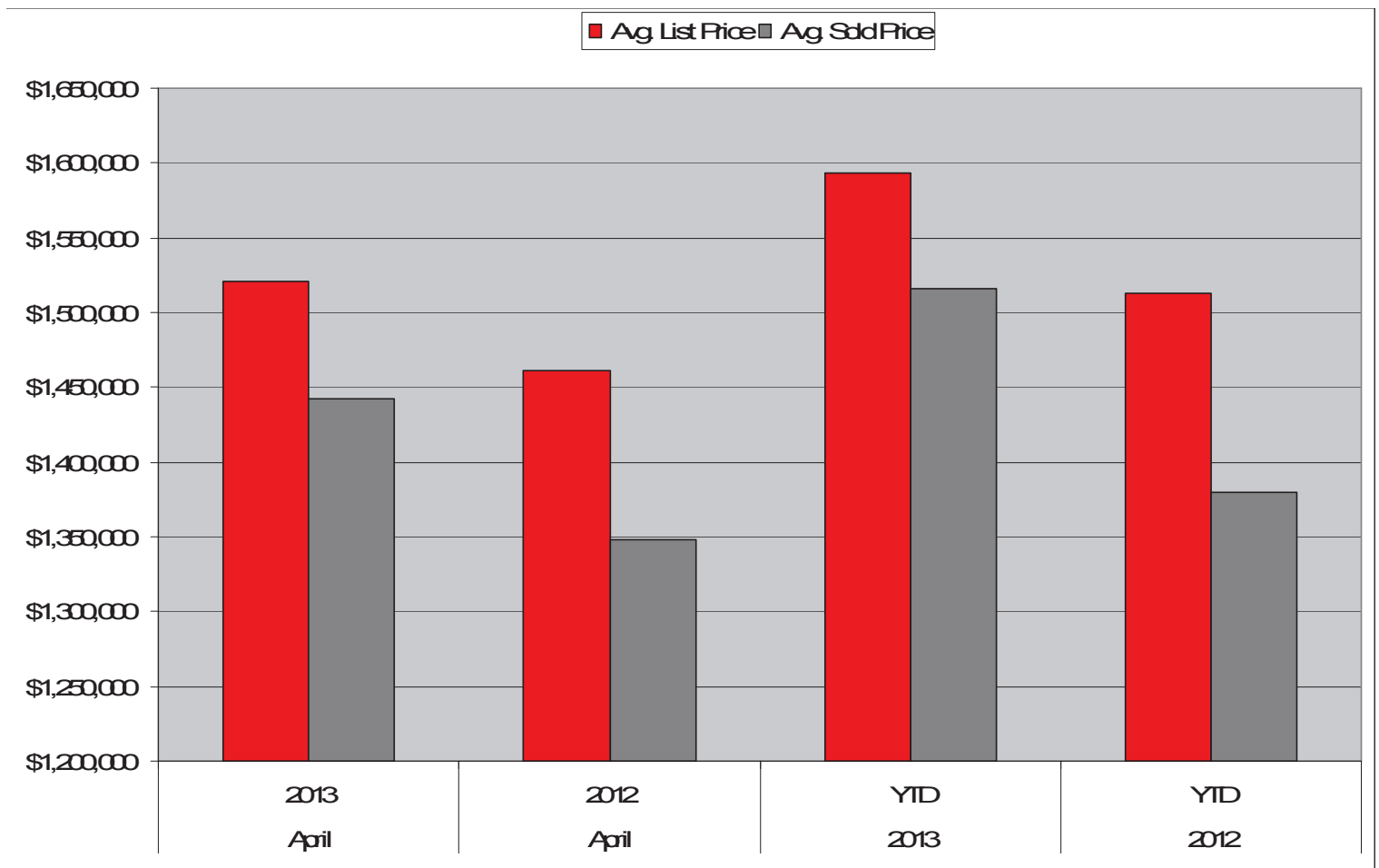




## Greenwich, CT Home Sales Report for April 2013

| Greenwich         | April              | April        | 2013               | 2012         | % Chg | % Chg |
|-------------------|--------------------|--------------|--------------------|--------------|-------|-------|
|                   | 2013               | 2012         | YTD                | YTD          | TY/LY | YTD   |
| Avg. List Price   | <b>\$1,520,990</b> | \$1,460,935  | <b>\$1,593,747</b> | \$1,513,048  | 4%    | 5%    |
| Avg. Sold Price   | <b>\$1,442,304</b> | \$1,348,029  | <b>\$1,515,982</b> | \$1,379,958  | 7%    | 10%   |
| % Sale/List Ratio | <b>95%</b>         | 92%          | <b>95%</b>         | 91%          |       |       |
| # Sold            | <b>23</b>          | 17           | <b>63</b>          | 60           | 35%   | 5%    |
| Sold Median       | <b>\$1,005,000</b> | \$665,000.00 | <b>\$950,000</b>   | \$920,000.00 | 51%   | 3%    |





# HIGGINS GROUP

Marketing Connecticut Real Estate at the Highest Level

| Street # | Street Name   | # Rooms | # Bdrms | #Full Bths | List Price     | Sale Price     | % sale/list |
|----------|---------------|---------|---------|------------|----------------|----------------|-------------|
| 49       | Water         | 5       | 2       | 2          | \$264,000.00   | \$250,000.00   | 95%         |
| 1525     | Putnam        | 3       | 1       | 1          | \$315,000.00   | \$287,500.00   | 91%         |
| 21       | Byram         | 6       | 3       | 2          | \$399,000.00   | \$360,000.00   | 90%         |
| 7        | Ocean View    | 7       | 4       | 2          | \$475,000.00   | \$460,000.00   | 97%         |
| 6        | Nassau        | 6       | 3       | 2          | \$499,000.00   | \$467,500.00   | 94%         |
| 25       | Perna         | 6       | 3       | 1          | \$585,000.00   | \$601,000.00   | 103%        |
| 15       | River         | 6       | 2       | 3          | \$795,000.00   | \$765,000.00   | 96%         |
| 20       | Thistle       | 9       | 4       | 3          | \$725,000.00   | \$812,500.00   | 112%        |
| 21       | Guilford      | 8       | 4       | 3          | \$859,000.00   | \$817,000.00   | 95%         |
| 25       | Elm           | 5       | 2       | 2          | \$875,000.00   | \$855,000.00   | 98%         |
| 25       | Griffith      | 8       | 4       | 3          | \$999,000.00   | \$950,000.00   | 95%         |
| 15       | Shore         | 8       | 4       | 2          | \$1,050,000.00 | \$1,005,000.00 | 96%         |
| 12       | Annjim        | 9       | 4       | 3          | \$1,250,000.00 | \$1,122,500.00 | 90%         |
| 4        | Lockwood      | 9       | 4       | 3          | \$1,150,000.00 | \$1,150,000.00 | 100%        |
| 3        | Fairfield     | 7       | 3       | 4          | \$1,477,777.00 | \$1,350,000.00 | 91%         |
| 45       | Riverside     | 8       | 5       | 4          | \$1,775,000.00 | \$1,585,000.00 | 89%         |
| 525      | River         | 9       | 5       | 5          | \$1,840,000.00 | \$1,660,000.00 | 90%         |
| 142      | Peckslan      | 12      | 6       | 5          | \$1,695,000.00 | \$1,797,000.00 | 106%        |
| 101      | Indian Head   | 11      | 5       | 4          | \$2,995,000.00 | \$2,500,000.00 | 83%         |
| 45       | Highview      | 15      | 5       | 5          | \$2,795,000.00 | \$2,578,000.00 | 92%         |
| 1A       | Quintard      | 10      | 5       | 5          | \$2,995,000.00 | \$2,950,000.00 | 98%         |
| 44       | Winthrop      | 15      | 5       | 7          | \$4,195,000.00 | \$3,875,000.00 | 92%         |
| 34       | Meeting House | 15      | 5       | 8          | \$4,975,000.00 | \$4,975,000.00 | 100%        |