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INTERNATIONAL REAL ESTATE

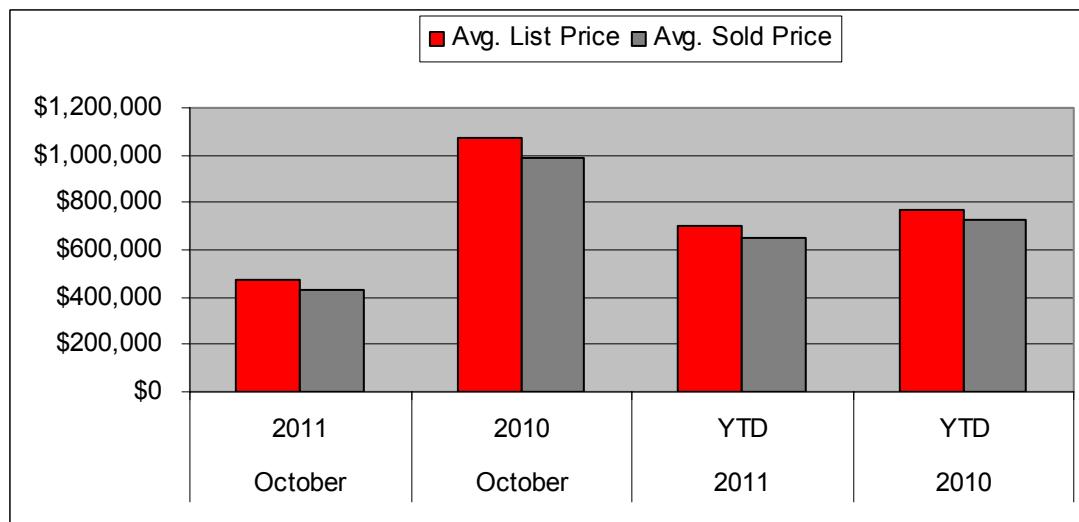
Marketing Connecticut Real Estate at the Highest Level

## Redding, CT Home Sales Report for October 2011

### Sales Comparison

|                   | October<br>2011 | October<br>2010 | 2011<br>YTD | 2010<br>YTD | % Chg<br>TY/LY | % Chg<br>YTD |
|-------------------|-----------------|-----------------|-------------|-------------|----------------|--------------|
| Avg. List Price   | \$471,023       | \$1,071,725     | \$697,888   | \$765,675   | -56%           | -9%          |
| Avg. Sold Price   | \$431,333       | \$989,975       | \$650,070   | \$725,209   | -56%           | -10%         |
| % Sale/List Ratio | 92%             | 92%             | 93%         | 95%         |                |              |
| Avg. Market Time  | 190             | 99              | 134         | 124         | 92%            | 8%           |
| # Sold            | 3               | 4               | 62          | 65          | -25%           | -5%          |

### Sold Price Comparison



### Home Sales Report by Street

| Street # | Street Name | # Rooms | # Bdrms | #Full Bths | List Price | Sale Price | % sale/<br>list | Mkt.Time |
|----------|-------------|---------|---------|------------|------------|------------|-----------------|----------|
| 46       | SANFORDTOWN | 6       | 3       | 1          | \$259,000  | \$244,000  | 94%             | 47       |
| 40       | PUTNAM PARK | 8       | 4       | 2          | \$315,068  | \$260,000  | 83%             | 305      |
| 39       | HIGH RIDGE  | 9       | 5       | 3          | \$839,000  | \$790,000  | 94%             | 217      |