



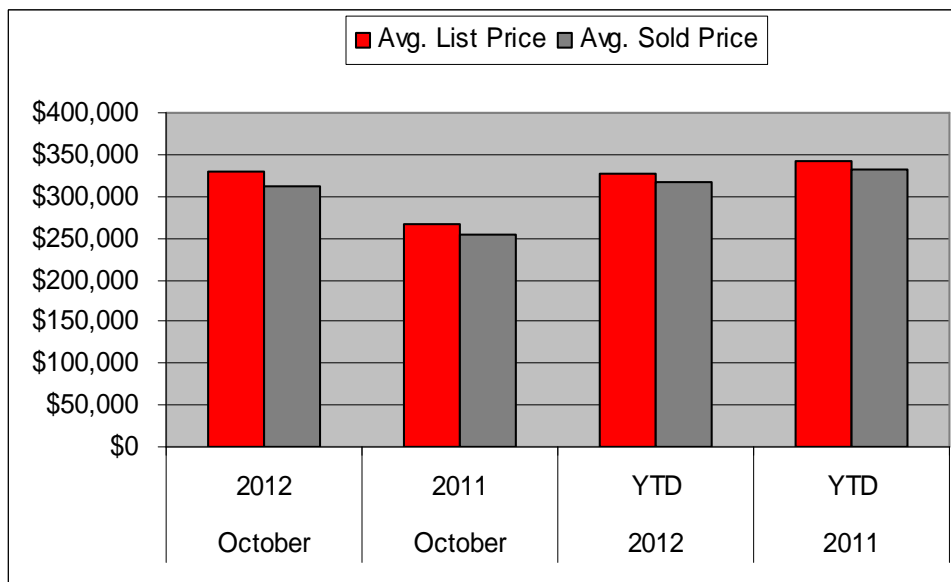
## Shelton, CT Home Sales Report for October 2012

### Sales Comparison

| Condo             | October   | October   | 2012      | 2011      | % Chg | % Chg |
|-------------------|-----------|-----------|-----------|-----------|-------|-------|
|                   | 2012      | 2011      | YTD       | YTD       | TY/LY | YTD   |
| Avg. List Price   | \$260,840 | \$270,750 | \$315,837 | \$353,720 | -4%   | -11%  |
| Avg. Sold Price   | \$255,280 | \$261,113 | \$309,001 | \$346,085 | -2%   | -11%  |
| % Sale/List Ratio | 98%       | 96%       | 98%       | 98%       |       |       |
| Avg. Market Time  | 217       | 144       | 155       | 146       | 51%   | 6%    |
| # Sold            | 5         | 8         | 80        | 108       | -38%  | -26%  |

| Single Family     | October   | October   | 2012      | 2011      | % Chg | % Chg |
|-------------------|-----------|-----------|-----------|-----------|-------|-------|
|                   | 2012      | 2011      | YTD       | YTD       | TY/LY | YTD   |
| Avg. List Price   | \$396,310 | \$264,115 | \$340,556 | \$332,992 | 50%   | 2%    |
| Avg. Sold Price   | \$370,605 | \$247,607 | \$326,720 | \$318,674 | 50%   | 3%    |
| % Sale/List Ratio | 94%       | 94%       | 96%       | 96%       |       |       |
| Avg. Market Time  | 116       | 99        | 104       | 95        | 17%   | 9%    |
| # Sold            | 20        | 17        | 226       | 191       | 18%   | 18%   |

| Total             | October   | October   | 2012      | 2011      | % Chg | % Chg |
|-------------------|-----------|-----------|-----------|-----------|-------|-------|
|                   | 2012      | 2011      | YTD       | YTD       | TY/LY | YTD   |
| Avg. List Price   | \$328,575 | \$267,433 | \$328,197 | \$343,356 | 23%   | -4%   |
| Avg. Sold Price   | \$312,943 | \$254,360 | \$317,861 | \$332,380 | 23%   | -4%   |
| % Sale/List Ratio | 95%       | 95%       | 97%       | 97%       |       |       |
| # Sold            | 25        | 25        | 306       | 299       | 0%    | 2%    |





## Shelton, CT Home Sales Report by Street

| St. # | Street          | ROOMS | BDRMS | BATHS | List Price | Close Price | Mkt Time | ST%  |
|-------|-----------------|-------|-------|-------|------------|-------------|----------|------|
| 5     | Algonkin        | 5     | 2     | 1     | \$ 94,000  | \$ 89,600   | 58       | 95%  |
| 45    | Woonsocket      | 5     | 3     | 1     | \$ 150,000 | \$ 100,000  | 25       | 67%  |
| 88    | Heather         | 4     | 2     | 1     | \$ 129,900 | \$ 127,000  | 313      | 98%  |
| 58    | Valley          | 11    | 4     | 2     | \$ 279,900 | \$ 159,000  | 161      | 57%  |
| 10    | Country         | 5     | 2     | 2     | \$ 185,000 | \$ 185,000  | 45       | 100% |
| 72    | Country         | 6     | 3     | 3     | \$ 199,500 | \$ 194,500  | 178      | 97%  |
| 46    | Myrtle          | 6     | 4     | 1     | \$ 229,900 | \$ 229,000  | 7        | 100% |
| 4     | Fanny           | 6     | 3     | 2     | \$ 254,900 | \$ 245,000  | 26       | 96%  |
| 20    | Country Ridge   | 5     | 3     | 1     | \$ 264,900 | \$ 250,000  | 8        | 94%  |
| 655   | River           | 8     | 3     | 3     | \$ 279,000 | \$ 265,000  | 113      | 95%  |
| 2     | Brownson        | 8     | 4     | 2     | \$ 309,900 | \$ 303,500  | 9        | 98%  |
| 36    | Soundridge      | 6     | 3     | 2     | \$ 319,900 | \$ 310,000  | 51       | 97%  |
| 692   | Booth Hill      | 5     | 2     | 2     | \$ 334,500 | \$ 333,500  | 21       | 100% |
| 113   | Capitol         | 8     | 4     | 3     | \$ 359,900 | \$ 350,000  | 134      | 97%  |
| 529   | Antelope        | 6     | 2     | 4     | \$ 399,900 | \$ 380,000  | 89       | 95%  |
| 745   | River           | 8     | 2     | 3     | \$ 389,900 | \$ 389,900  | 334      | 100% |
| 98    | Rocky Rest      | 7     | 3     | 3     | \$ 429,900 | \$ 407,500  | 67       | 95%  |
| LOT 3 | Housatonic Rise | 8     | 4     | 3     | \$ 399,900 | \$ 425,000  | 313      | 106% |
| 115   | Old Mill        | 10    | 5     | 4     | \$ 449,999 | \$ 430,000  | 99       | 96%  |
| 22    | Wicklow         | 8     | 3     | 3     | \$ 459,900 | \$ 437,500  | 37       | 95%  |
| 16    | Misty           | 9     | 4     | 4     | \$ 489,900 | \$ 457,500  | 31       | 93%  |
| 35    | Whipporwill     | 12    | 5     | 4     | \$ 535,000 | \$ 485,000  | 23       | 91%  |
| 15    | Roaring Brook   | 10    | 4     | 4     | \$ 585,000 | \$ 550,000  | 9        | 94%  |
| 77    | Maler           | 9     | 4     | 4     | \$ 699,900 | \$ 625,000  | 36       | 89%  |
| 9     | Boysenberry     | 9     | 5     | 6     | \$ 999,900 | \$ 960,000  | 5        | 96%  |