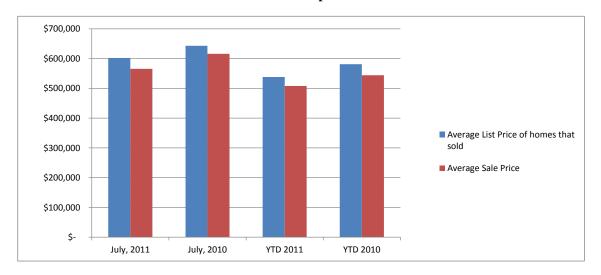


Stamford, CT Home Sales Report,

July 2011

Total Sales Comparison across all residential property types*	Ju	ly, 2011	July, 2010		YTD 2011		YTD 2010		% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	602,409	\$	643,333	\$	538,098	\$	581,199	-6.4%	-7.4%
Average Sale Price	\$	565,982	\$	616,392	\$	508,475	\$	544,341	-8.2%	-6.6%
Sales/List Ratio		94.0%		95.8%		94.5%		93.7%	-1.9%	0.9%
Average Days on Market		115		94		115		116	22.3%	-0.9%
Number Sold		89		86		568		625	3.5%	-9.1%

July - Sold Residential Real Estate Price Comparison



Stamford Residential Real Estate Market showed signs of slowing it's decline in number of sales and average sold price. While YTD numbers are still down overall, there were 38 Condominium sales in July, vs. 33 sales this Month last year. The average list price of any residential real estate on the market is \$996,000, this is 65% higher than the list price of the properties that have sold in July, indicating a strong gap between "priced to list and priced to sell".

We are in a very opportunistic time in the real estate market. There are great opportunities for Buyers, Sellers and investors. Call us at the Higgins Group Stamford office for professional advice on any of your real estate needs.

Higgins Group Stamford- (203) 504-5005 Higgins Group.com

Source: Greater Fairfield Consolidated Multiple Listing Service

^{*} Includes Single Family, Multi-Family, Land, Condo & Co-Op. Does not include Commercial or Rental properties.

Stamford CT Home Sales Report,

July, 2011

Single Family Homes	Ju	ly, 2011	July, 2010	Y	TD 2011	YTD 2010	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	795,688	\$ 800,974	\$	725,116	\$ 765,294	-0.7%	-5.3%
Average Sale Price	\$	741,091	\$ 770,495	\$	684,436	\$ 716,932	-3.8%	-4.5%
Sales/List Ratio		93.1%	96.2%		94.4%	93.7%	-3.2%	0.8%
Average Days on Market		106	87		105	105	21.8%	0.0%
Number Sold		48	51		295	333	-5.9%	-11.4%

Condominiums	Ju	ly, 2011	July, 2010	Y	TD 2011	YTD 2010	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	388,620	\$ 414,791	\$	338,000	\$ 374,409	-6.3%	-9.7%
Average Sale Price	\$	375,620	\$ 393,317	\$	320,713	\$ 351,447	-4.5%	-8.7%
Sales/List Ratio		96.7%	94.8%		94.9%	93.9%	1.9%	1.1%
Average Days on Market		127	105		128	131	21.0%	-2.3%
Number Sold		38	33		242	256	15.2%	-5.5%

Multi-Family	Ju	lly, 2011	July, 2010	Y	TD 2011	YTD 2010	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	374,000	\$ 394,450	\$	338,397	\$ 361,180	-5.2%	-6.3%
Average Sale Price	\$	283,000	\$ 367,500	\$	317,980	\$ 330,109	-23.0%	-3.7%
Sales/List Ratio		75.7%	93.2%		94.0%	91.4%	-18.8%	2.8%
Average Days on Market		46	89		111	107	-48.3%	3.7%
Number Sold		1	2		26	32	-50.0%	-18.8%

Snapshot of Marketplace - July 1, 2011	Single Family Homes	Condominiums	Multi-Family	Total Sales Comparison across all residential property types*		
Total Active Residential Listings	434	354	57	1,047		
Average List Price currently on market	\$ 995,901	\$ 339,110	\$ 534,879	930,764		
Average DOM	116	111	149	120		
Number of Pending sales	147	106	26	286		
Number of Sales YTD	295	242	26	568		
Average Closed Price YTD	\$ 741,091	\$ 320,713	\$ 330,109	508,475		
Months of Inventory	10.3	10.2	15.3	13		

Source: Greater Fairfield Consolidated Multiple Listing Service

 $^{*\ \, \}textit{Includes Single Family, Multi-Family, Land, Condo} \ \&\ \, \textit{Co-Op. Does not include Commercial or Rental properties}.$