



## Weston, CT Home Sales Report for December 2011

### Sales Comparison

|                   | December<br>2011 | December<br>2010 | 2011<br>YTD | 2010<br>YTD | % Chg<br>TY/LY | % Chg<br>YTD |
|-------------------|------------------|------------------|-------------|-------------|----------------|--------------|
| Avg. List Price   | \$694,400        | \$1,297,817      | \$896,732   | \$1,009,226 | -46%           | -11%         |
| Avg. Sold Price   | \$655,394        | \$1,149,792      | \$837,574   | \$934,640   | -43%           | -10%         |
| % Sale/List Ratio | 97%              | 89%              | 93%         | 93%         |                |              |
| Avg. Market Time  | 132              | 117              | 117         | 120         | 13%            | -3%          |
| # Sold            | 12               | 12               | 107         | 120         | 0%             | -11%         |

### Sold Price Comparison



### Weston Home Sales Report by Street

| Street # | Street Name  | # Rooms | # Bdrms | #Full Bths | List Price  | Sale Price  | % sale/ | Mkt.Time |
|----------|--------------|---------|---------|------------|-------------|-------------|---------|----------|
| 38       | GEORGETOWN   | 7       | 4       | 2          | \$159,900   | \$150,000   | 94%     | 20       |
| 380      | GEORGETOWN   | 5       | 3       | 2          | \$429,900   | \$413,725   | 96%     | 267      |
| 11       | CARDINAL     | 8       | 4       | 2          | \$479,000   | \$450,000   | 94%     | 67       |
| 2        | TOWER        | 10      | 4       | 3          | \$525,000   | \$525,000   | 100%    | 178      |
| 17       | CARDINAL     | 8       | 4       | 2          | \$567,000   | \$535,000   | 94%     | 60       |
| 7        | OLD ORCHARD  | 10      | 4       | 3          | \$619,000   | \$573,500   | 93%     | 77       |
| 11       | BEAVERBROOK  | 10      | 4       | 2          | \$695,000   | \$655,000   | 94%     | 161      |
| 94       | VALLEY FORGE | 8       | 4       | 3          | \$715,000   | \$610,000   | 85%     | 133      |
| 16       | NORTH        | 10      | 5       | 3          | \$799,000   | \$780,000   | 98%     | 77       |
| 20       | OLD ORCHARD  | 10      | 6       | 4          | \$999,000   | \$985,000   | 99%     | 238      |
| 76       | BIRCH HILL   | 12      | 4       | 3          | \$1,150,000 | \$1,075,000 | 93%     | 180      |
| 223      | WESTON       | 12      | 5       | 4          | \$1,195,000 | \$1,112,500 | 93%     | 131      |